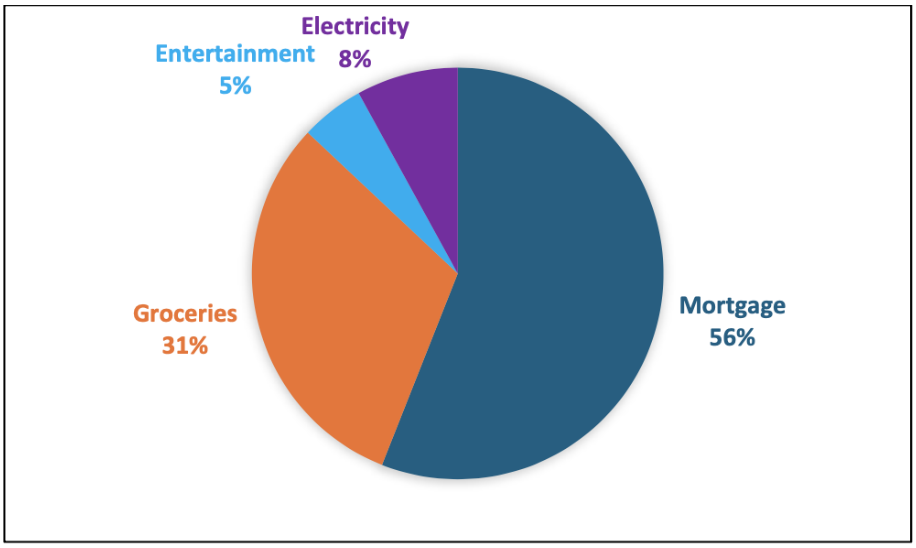
Question 1 - 2026 Q1

Marks: 6

Question 1

The pie chart below shows the monthly expenditure for Nadia Bakshi.



(i) State Nadia's main area of expenditure.

Answer:	

(ii) Identify **one** area of irregular expenditure for Nadia.

Question 2 - 2025 Q6

Marks: 6

Indicate with a tick (✓) in the table below which sources of income are regular and which are irregular.

Source of Income	Regular	Irregular
Basic Wage		
Child Benefit		
Bonus		

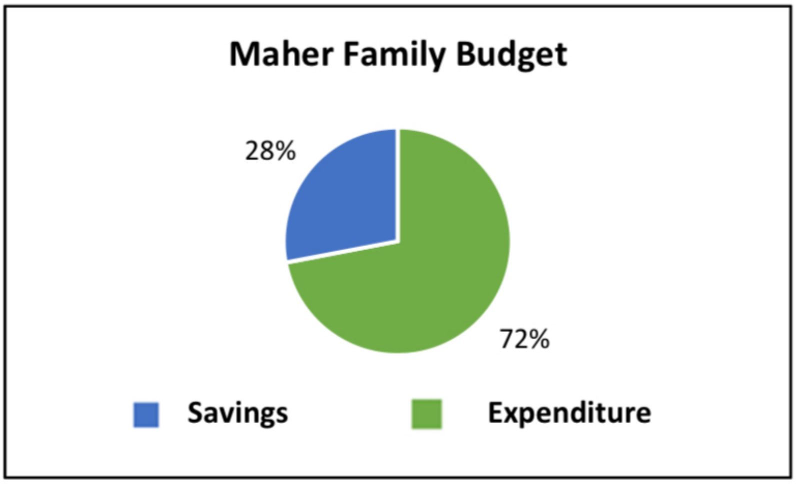
Question 3 - 2024 Q1

Marks: 6

Tick (✓) the correct box to show whether **each** of the following is a monetary reward or a benefit in kind for employees:

	Monetary Reward	Benefit in Kind
 Company Car		
 Wages		
 Gym Membership		

The pie chart below shows the expenditure and savings for the Maher family for the month of September.



(i) If total income for the month of September is €5,400 calculate how much money the Maher family save. Write your answer in the space provided.

Answer	Workings
€	

(ii) List **three** typical sources of household income.

1.
2.
3.

Question 5 - 2022 Q16 (b)(ii)(iii) Marks: 9

(ii) An increase in online shopping could reduce impulse buying.

Explain the term impulse buying.

(iii) Outline **two** methods businesses use to encourage their customers to impulse buy when shopping in-store.

1.

2.

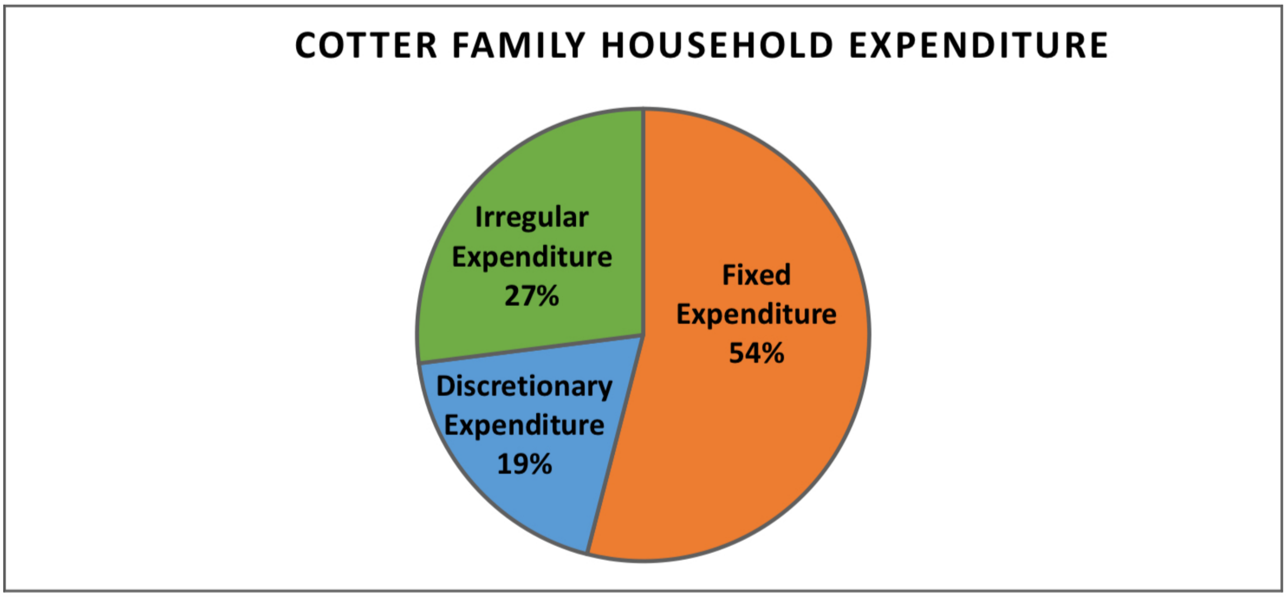
Question 6 - 2019 Q12 Marks: 6

Name a source of income associated with **each** of the following people:

Retired person	
Employed person	
Unemployed person	

Question 7 - 2022 Q1 | Marks: 6

The graph below shows the Cotter family household expenditure.



(i) Which type of expenditure had the highest percentage of total expenditure in the Cotter household?

(ii) Give **one** example of each type of expenditure below.

Fixed expenditure:
Irregular expenditure:
Discretionary expenditure:

Solution Question 2 - 2025 Q6

Indicate with a tick (✓) in the table below which sources of income are regular and which are irregular.

Source of Income	Regular	Irregular
Basic Wage	✓	
Child Benefit	✓	
Bonus		✓

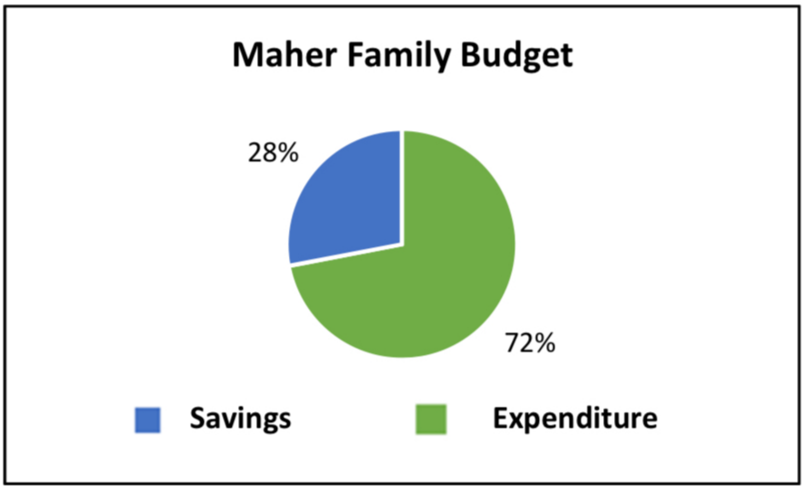
Solution Question 3 - 2024 Q1

Tick (✓) the correct box to show whether **each** of the following is a monetary reward or a benefit in kind for employees:

		Monetary Reward	Benefit in Kind
	Company Car		✓
	Wages	✓	
	Gym Membership		✓

Solution Question 4 - 2023 Q1

The pie chart below shows the expenditure and savings for the Maher family for the month of September.



(i) If total income for the month of September is €5,400 calculate how much money the Maher family save. Write your answer in the space provided.

Answer	Workings
€ 1,512.00	5,400 x .28 = €1,512 **1m 1m 1m**

(ii) List **three** typical sources of household income.

1.Wages/ Salary/ Overtime
2. Jobseekers Benefit/Social Protection Payments
3.Child Benefit
4.Pension
5.Commission

Solution Question 5 - 2022 Q16 (b)(ii)(iii)

(ii) An increase in online shopping could reduce impulse buying.

Explain the **term impulse buying. (3m)**

Impulse buying occurs when consumers buy goods in an unplanned way or 'on the spur
of the moment'. It creates a risk of buying items that are not needed and may turn out
to be wasteful or poor value for money.

(iii) Outline **two** methods businesses use to encourage their customers to impulse buy when shopping in-store. **(2 x 3m)**

Offers- e.g., 3 for 2 offers encourage customers to buy more products than they need.
Discounts and sales- consumers often buy an item because it is discounted regardless of whether they need the item.
Loyalty card and rewards schemes- supermarkets give vouchers for money off when a specified amount of money is spent- to use these vouchers consumers often spend more money than initially planned.
Placing sweet treats/magazine and other small items at the checkout- while queuing up to pay, customers are looking around thus placing products close to the checkout will increase impulse buying.

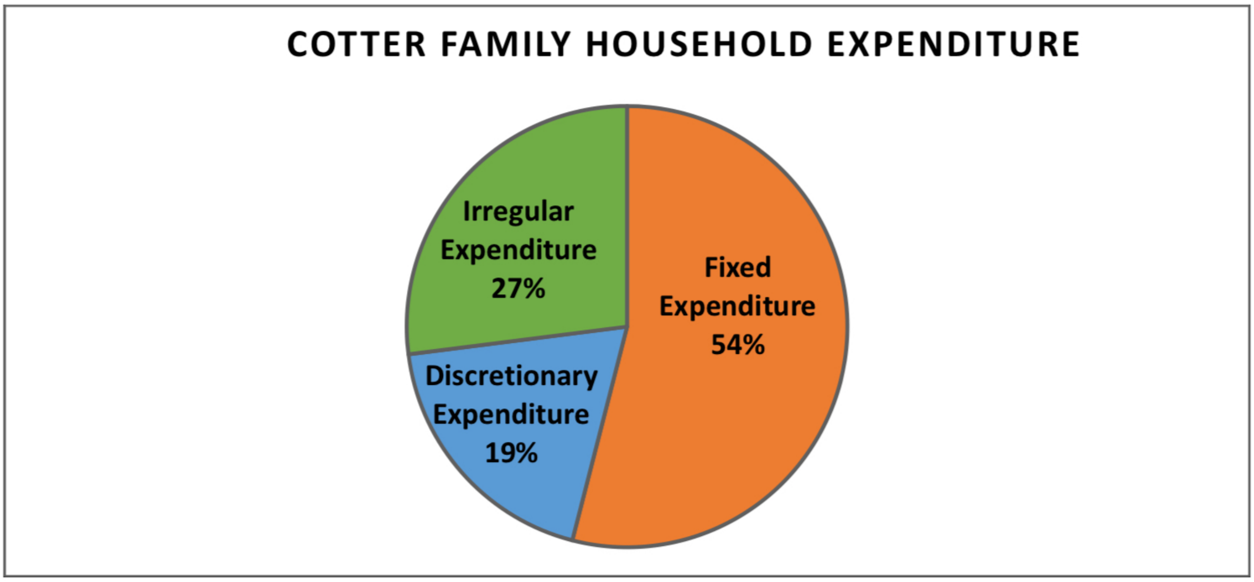
Solution Question 6 - 2019 Q12

A source of income associated with **each** of the following people:

Retired person	Pension
Employed person	Wages/Salary
Unemployed person	Job seekers allowance/dole

Solution Question 7 - 2022 Q1

The pie chart below shows the Cotter family household expenditure.



(i) Which type of expenditure had the highest percentage of total expenditure in the Cotter household?

Fixed Expenditure

(ii) Give an example of each type of expenditure below.

Fixed expenditure: Mortgage/loan repayments, rent, property tax, car tax, TV licence, insurance [premiums], standing order payments.
Irregular expenditure: Groceries, clothing, motor fuel, light and heat/electricity bill, telephone bill, repairs, education costs, car servicing.
Discretionary expenditure: Entertainment, holidays, gifts, TV subscriptions, restaurant bills, upgrades to expensive household electronics, takeaway meals, movie channels.